

Edge Of Innovation

MITCO (Leading The New Era Of Technology)

MITCO is leading the new era of technology by providing the most superior and sophisticated IT solutions and services. Our goal is to exceed the expectations of every client by offering outstanding customer service, increased flexibility, and greater value, thus optimizing system functionality and improving operation efficiency. Our associates are distinguished by their functional and technical expertise combined with their hands-on experience, thereby ensuring that our clients receive the most effective and professional service.

Being experts in project planning and management encompass all aspects of implementation and operation, including business requirements definition, technical support, HR assistance, system design, and overseeing development teams customizing software to fit specific client needs. Typically, we are on-site at the retailer's locations handling client contact, providing functional and technical training and support, and resolving any and all troubleshooting issues that arise when the client initiates software usage.

Unlike other firms we provide one of the best professional services specifically designed for the success of business solutions. This is due to effectively directing

team members in the development of software modifications to ensure that all business requirements are met within budget restraints and time schedules.

We add value to your business through the use of fine hardware and software technologies which can satisfy and meet your demands in all aspects.

Our business to us is what we love and to which we are ready to make a major a commitment.

"The MITCO Approach is our code, the one we live and work by."

The MITCO Approach to Technology

- Technology that adds value
- Technology that is at the core of businesses
- Technology that is tried and tested
- Partnering for enhanced synergies
- No re-inventing the wheel
- Process Innovation
- Focus on people

"Because all your business needs to be fulfilled"



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Special points of interest:

- The MITCO approach is our code
- Start with a Positive Outlook.
- Importance of Time Management.
- C is back at position number 1.


MITCO BUSINESS SOLUTION'S
 Ready made Software

We have the following pre-made packages available:

- BTS – A Complete Courier ERP Solution
- ISPIX – ISP Solutions System
- Account XS – Account Management System








- Attendance & Payroll Management System
- Telephone Call Billing System
- School Management System

Or any new software you want we can develop Because all your business needs to be fulfilled Please feel free to contact us

Steps To A Successful Business

• Draw a business plan

You have a passion and u want make it ur profession . The business is only going to run and get going if u draw a plan. It doesn't matter how long the plan is until unless it cover al the basic points

• Determine how u earn profit

Profit is after all the final goal of every businessman. You should carefully examine all your expenses for e.g. (rent, materials, employee compensation, etc)

• Be committed

Believe in your dream right from the planning stage to its execution. Many people lose the excitement as soon as the dream becomes a reality; that is, as soon as they establish a business. However, you should trust in your dream and be committed towards it in order to achieve success in your business venture and reach your goals.

• Communicate

If you have partners, make sure they are with you every step of the way. Don't let them out of the loop. Face all the ups and downs of the business together. Let your workers walk the journey to success with

you. Listen to what everyone has to say. Share and explain what you want to achieve. When you make everyone part of the dream, each one will give their best and add what they can to make the dream of a successful business a reality.

• Controlling expenses

You'll get a competitive advantage if you're able to control your business' expenses. To do so, you may try to increase the sales of your products without increasing the cost of promotion or advertising It is necessary to control the cost of variable expenses while running a business

• Appreciating people associated to your business

Appreciate what your associates do for your business. In order to do so, praise them whenever they do something that helps your business to run successfully.

• Living up to the customer expectation

In order to run a business successfully its important to satisfy customer expectations. Try to make as less mistakes as possible

sible and apologies instead of making excuses when there is a mistake.

Apart from following the above tips on how to run a successful business, you should also try to experiment with new methods rather than following the conventional ones. You can make a place for yourself if you go in the opposite direction. One last tip – always learn from your failures and never forget to celebrate your success with all of them who have contributed to your business in some way or the other. It will help you to run your business



"Impossible is just a big word thrown around by small men who find it easier to live in the world they've been given than to explore the power they have to change it. Impossible is not a fact. It's an opinion. Impossible is not a declaration. It's a dare. Impossible is potential. Impossible is temporary. Impossible is nothing."

Hardware of The Month

AMD's A8 series

The best performing Lynx APUs will be injected into the A8 series. There are two APU models to be found in A8 series, the A8-3850 is rated at 100W running at 2.9GHz.

Both SKUs have a Quad Core processor. The other model is the A8-3000 rated at 65W, 2.7/2.4GHz (Turbo Core). Both APUs have a 4MB L2 cache and pack no less than 400 Radeon Cores with that embedded GPU running at 600MHz with what AMD calls a Radeon HD 6550D.

Yep 400 Shader cores... that's right. That's really a huge leap in performance for integrated graphics alright. Also, for those that immediately noticed it, correct -- these processors do not have a shared L3 cache.



EXPRESS Courier Link



Corporate culture

Corporate culture is a set of values and beliefs that are shared by people or group in an organization. A simple way of explaining corporate culture might be to say that is the way the things are done in a business example the McDonald way. For e.g. at Microsoft the company staff works long hours dress casually and communicate by e-mail. These are the **norms** of behavior.

The idea of corporate culture began in 1980's. Tom Peter and Robert Waterman in their book *In Search Of Excellence*, highlighted the potential impact that company values could have on the success of business.

All organizations have cultures to some extent. However only a minority have a "strong " culture that is highly visible and which affects the behavior of employees and other stakeholders.

"What is a packaging corporate culture and a Communication corporate culture?"

The values, beliefs and norms must be effectively 'packaged'. The corporate culture should be embedded into the everyday 'fabric' of the business. Well on the other hand a Communication the strength of a business's corporate culture depends on the homogeneity of the group members.



Benchmarking

A business is made up of individuals. Individual production workers, office workers or managers etc. belong to groups within firms. Many tasks in modern business are technically complex, such as the production of vehicles, can only be carried out in groups using the combined skills of individuals. Other tasks such as market research, may require people to work as a co-ordinated team. Individuals and the groups they belong to make up the business organization.

No two individuals are the same. They have different characteristics, attitudes, needs and personalities. Why does a business need to know about these differences? It will help a business to:

- Make sure it has the most suitable person for a job from a number of applicants.
- Make certain employees' skills are used effectively:
- Ensure workers are satisfied and motivated

-tivated

- Tell how individuals in the workforce will react when faced with a decision or a situation at work.

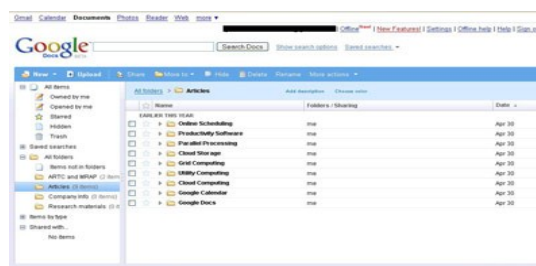


Monthly Spotlight

Looking for a new way to create your presentations? Prezi is just what you need. Prezi is the all new zooming presentation editor that introduces a new way to deliver your messages. It contains a single canvas that can express your story using images, videos and other of presentation objects. Another cool feature of Prezi is that you can easily copy and re-use existing presentations that others have made, so that you don't have to start from a blank slate every time.



Google Docs is a free, Web-based word processor, spreadsheet, slide show, form, and data storage service offered by Google. It allows users to create and edit documents online while collaborating in real-time with other users. Google Docs combines the features of Spreadsheets with a presentation program incorporating technology designed by Tonic Systems. Data storage of any files up to 1GB each in size was introduced on January 13, 2010.



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"We take pride in providing our clients with quality and efficient services"

BMW's New Oxford Way



BMW is known for many buyers for its high quality products. When it sold the rover group in 2000 it retained the Mini brand. but it

knew that the overhaul of the Mini would also require changing practices at its production plant in Cowley in Oxford. The 230 million pound refit of its oxford plant by BMW corresponds with the launch of a major change programme— The New Oxford way.

The central element of the programme was Wings (Working in Groups). It involves hundreds or self-steered teams of 8-15 people across manufacturing areas. They were given the power to tackle productin problems themselves, when before they would have had to call in other departments. Tasks are also rotated within groups to prevent boredom on the production line.

The focus on the groups is on initiative and self-management rather than being management led. Employees receive external training and coaching in working as part of a team. Heike Schneeweis, HR Director at BMW said, that the setting up of Wings created a turnaround in working practice and behavior. She argued that the teams diminished the power of the traditional hierarchical structure gave more responsibility to working teams.

